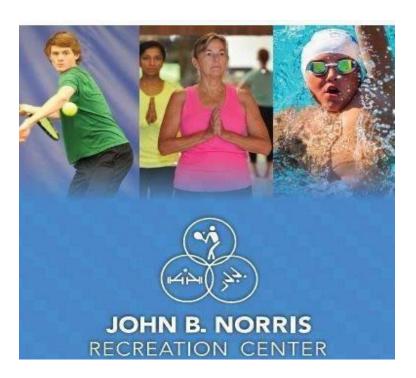
### Norris Recreation Center Annual Update





Enriching the quality of life of Park District residents through excellence in programs, parks, facilities and services.



4% Membership Growth Since January 2023 Membership Retention Rate 98.3% National Membership Retention Rate Average is 65%

\*

## Marketing Promotions *"Healthy Me in '23"*



vices to complete a Tour Registration Form and then enjoy all of the Norris amenities for FREE! Four guests per member max.

For more info: norrisrec.org/member-incentives



ALL Ages August 25 • 7-9pm

Do you **DINK**? Celebrate the addition of Norris' four new pickleball courts! Enjoy open play with frequent rotations. Test your knowledge of the game with pickleball trivia. Pickleballs provided. Bring your own paddle. Light refreshments served. **\*NRC Members Only** 



#### OCTOBER PROMOTION

10% OFF massage therapy sessions when you wear pink in honor of Breast Cancer Awareness Month.





**2 GUEST PASSES** 



We want to hear from you!

Tell us why you love exercising at NRC and receive a FREE MONTH on your membership!

Email your testimonials by Oct 31 to Ande Masoncup: amasoncup@stcparks.org



Sa • July 15 9am-12pm

Stop by Norris Rec Center for Membership specials, Wellness Coaching specials, FREE healthy snacks, a giveaway & more!

# Highlights 2023

- Pickleball has arrived at NRC
  - 4 courts added to Tennis Court 4
  - Pickleball Preview (orientation to game)
  - Drop-In Play
  - Leagues planned and started in 2024
- 2 New Rowers
- Continued enhancement of the Marketing,
  Recruitment and Retention Plan
- Hosted Member Retention Events and Progra
  - Annual Open House
  - Century Challenge
  - Wear Red on Friday, February
  - Membership Appreciation Days







#### 2023 Highlights Continued...

- Expanded aquatic operations with SCA, offering additional members lap swimming, aquatic programming and events district-wide continuing to create synergy between indoor and outdoor offerings
- Underwater Egg Hunt
- Indoor Triathlon in cooperation with St. Charles Aquatics and Multi-Sport Madness
- Membership Fitness Passes 4% membership growth & 98.6% Retention
- Group Fitness 22.5% participation increase
- Wellness Coaching 40% and Massage Therapy 46% growth in participation
- 4 text groups to communicate with membership database based on interest
- New information bulletin boards focusing on facility branding as recommended in the Park District Indoor Space Study





### Aquatics

- Excellent partnership and expanding relationship with one of the most respected National Programs - St. Charles Aquatics(SCA)
- SCA Membership:
  - □ 2021-2022: 224 members
  - 2022-2023: 297 members
  - □ 2023-2024: Currently 274\*
  - Registration is still taking place



 Expanded programming including diving, water polo, master swim program, swim lessons (group and private) and Park District Swim Team





### **Group Fitness**

- 35 weekly classes
  - Added 3 new classes
  - Avg 10 participants/class
- Monthly Vibrational Sound Healing classes are very popular
- Offering Pop-up classes i.e. Moms and Muscles

#### 50% OFF Group Fitness Yoga **Exclusive Deal for Nonmembers** Sontombor 1-30 (2) JOHN B. NORRIS

September 1-30 RECREATION C
Tu • 9:35am Yin/Yang Yoga
Tu • 7:35pm Yin Yoga
Fri • 9:35am Yin Yoga
Sa • 7:05am Morning Flow Yoga
Fee per class (with Discount) \$5/resident • \$6/nonresident



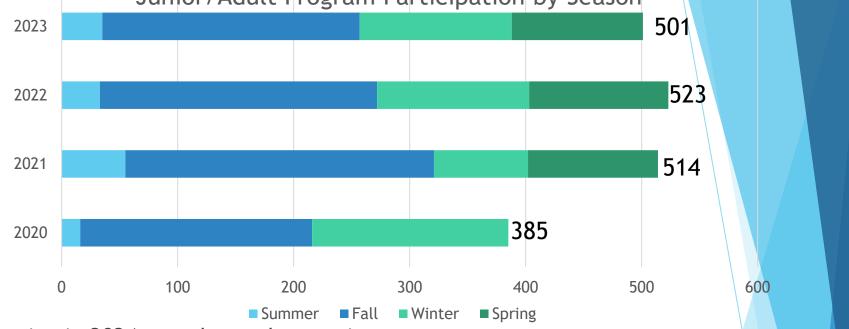


Burn calories, boost cardio endurance

Monday • 5:40am Tuesday • 5:30pm Wednesday • 9:35am Thursday • 5:40am Friday • 9:40am Saturday • 8am Sunday • 8:05am

#### Tennis

Junior/Adult Program Participation by Season



272

Focusing in 2024 on enhanced operations, new events and programs. Some new and returning events are listed below:

- Friday Night Lights (Adults)
- Tennis Tinsel Tournament (Adults)
- Two NITTL League Champions
- Pizza and Play (Juniors)
- Holiday Hitters (Juniors)
- Supervised Match Play (Juniors)

#### Looking Ahead in 2024

- Conduct annual membership survey and one team member survey
- Expanding and enhancing the Tennis program to offer more programming and event options.
- Purchase new exercise equipment to replace current equipment on the replacement schedule
- Enhance and expand Guest Services to include Nutrition Coaching and Pickleball Lessons
- Research new Group Fitness studios sound systems
- Increase social media presence i.e. Instagram and YouTube Channel (podcast)





# Thank you! Questions & Comments?



